# FINANCIAL SECTOR SUPERVISION

# ANNUAL REPORT 2019 23RD EDITION

For any enquiries contact:

Directorate of Financial Sector Supervision

Bank of Tanzania

2 Mirambo Street 11884 Dar es Salaam

**TANZANIA** 

Tel: +255 22 223 5482/3

Fax: +255 22 223 4194

Website: www.bot.go.tz

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MESSAGE FROM THE GOVERNOR

I am delighted to present the 23<sup>rd</sup> Annual Financial Sector Supervision Report. The

Report provides information to the public regarding performance of banks and

financial institutions under the supervision of the Bank. In addition, it covers major

activities carried out by the Bank in executing its mandate.

In 2019, the financial sector operated in an environment characterized by strong domestic economic

growth, stable inflation and exchange rate, supported by accommodative monetary policy

undertaken by the Bank. This is in spite of the fact that, the global economy remained subdued on

account of rising trade barriers and tensions between the United States and China.

The sector remained profitable, with adequate capital buffer to withstand potential internal and

external shocks, backed by favourable macro-economic environment. Asset quality improved, as

reflected by a decrease in non-performing loans ratio. The improvement was attributed to various

measures taken by Bank of Tanzania, including requiring banks and financial institutions to enhance

credit-underwriting standards and loan recovery efforts. The sector continued to play a key role in

providing credit to the private sector and facilitating strategic Government projects.

The Bank continued to support digital payment services to drive inclusive economic growth and

individual financial empowerment. During the period, the country witnessed a significant growth in

digital payment services. The volume of digital payment transactions increased by about 40 percent

in 2019, while the value increased by about 20 percent.

Supervision of bureaux de change operations was enhanced to ensure compliance with legal and

regulatory requirements. This contributed to stability of exchange rate observed during the period,

thereby providing a conducive environment for international trade.

Finally, the Bank strengthened regulatory and supervisory frameworks, with a view to maintaining

the stability, safety and soundness of the financial sector aimed at reducing the risk of loss to

depositors and protecting consumers of financial services. In that regard, microfinance and financial

consumer protection regulations were developed and issued.

It is my hope that the stakeholders will find this report useful and informative.

Florens D. A. M. Luoga Aug 18 2020 2:09 PM

Prof. Florens D. A. M. Luogapocu Sign

Governor

Bank of Tanzania

#### **EXECUTIVE SUMMARY**

The Bank continued to execute its role of licensing, regulating and supervising banks, financial leasing companies, bureaux de change, credit reference bureaus and microfinance services providers. In addition, the Bank supervised representative offices of foreign banks and mortgage finance and refinance companies. The above functions were carried out using powers provided under the Bank of Tanzania Act 2006, the Banking and Financial Institutions Act, 2006, the Foreign Exchange Act, 1992 and the Microfinance Act, 2018. Further, the Bank continued to regulate and supervise financial matters of the social security schemes using powers stipulated under Social Security (Regulatory Authority) Act (Cap 135).

During 2019, the number of banking institutions decreased to 51 from 53 in 2018. The decrease was on account of acquisition of UBL Bank Tanzania Ltd by Exim Bank (T) Limited and the decision made by the Bank of Tanzania to transfer assets and liabilities of Bank M Tanzania Limited to Azania Bank Limited. The acquisition was aimed at enhancing the bank's market share, while the transfer was a resolution option to protect the interest of depositors and other creditors of Bank M Tanzania Limited, and maintain the stability of the banking sector.

The banking sector remained sound and stable in terms of profitability, capital adequacy, liquidity and asset quality. Core and total capital adequacy ratios stood at 17.04 percent and 18.06 percent compared to 16.20 percent and 18.14 percent, respectively. Both ratios were above the minimum legal requirements of 10 percent and 12 percent for core and total capital, respectively. Asset quality improved as reflected by decline in level of Non-Performing Loans (NPLs) to 9.58 percent from 10.51 percent recorded in 2018. The ratio of Liquid Assets to Demand Liabilities stood at 32.14 percent, which was above the minimum regulatory requirement of 20 percent, implying sustained ability of banks to meet maturing obligations. The level of profitability improved as depicted by increase in Return on Assets (ROA) and Return on Equity (ROE) to 1.86 percent and 7.13 percent from 1.04 percent and 2.88 percent recorded in previous year, respectively. The ratio of Net Open Position to Total Capital increased to 8.76 percent in 2019 from 6.2 percent reported in the preceding year, implying a moderate increase in banks' exposure to foreign exchange risk.

The banking sector continued to grow in terms of assets, loans and deposits. Total assets increased by 9.15 percent to TZS 33,161.80 billion, while loans increased by 10.42 percent to TZS 17,884.03 billion. Deposits increased by 7.16 percent to TZS 23,818.11 billion. Loans,

advances and overdrafts, accounted for 53.93 percent of total assets, while deposits accounted for 84.66 percent of total liabilities.

During the period, the sector continued to expand its outreach through branch network and agent banking. Number of branches increased to 957 from 878, while the number of agents and volume of deposits transactions increased by more than 50 percent. In addition, deposits through agents increased by 84 percent to TZS 18,875.86 billion from TZS 10,278.30 billion. The growth contributed to enhanced financial inclusion.

Usage of credit reference system continued to improve as depicted by the increase in credit inquiries, number of borrowers and loans submitted by banking institutions to the databank, implying increased utilization of the system. The number of credit enquiries increased by 2.49 percent to 1,848,319 recorded in 2018, while the number of borrowers and loan records in the Credit Reference Databank increased by 16.55 percent and 41.45 percent to 1,996,682 and 5,484,590, respectively. The Bank continued to sensitize banks and financial institutions on the importance of sharing credit information and usage of credit reference bureau services to reduce information asymmetry in their credit underwriting processes and eventually reduce the level of NPLs.

Bureau de change services were provided by both, banks and bureaux de change. As at the end of 2019, there were five bureaux de change with 27 branches across the country. Purchases of foreign currency by bureaux de change amounted to USD 197.18 million, while sales amounted to USD 86.98 million. The Bank undertook several measures to strengthen supervision of Bureaux de Change to enhance compliance with legal and regulatory requirements. The measures included revocation of licenses of bureaux de change which were not complying with governing laws and regulations, enhancing supervision function and revision of regulations governing the operations of bureaux de change. In turn, these measures contributed to stability of the shilling observed during the period.

The Bank continued to participate actively in regional and international fora to facilitate harmonization, enhance cooperation and keep abreast with developments in the region and global regulatory environment. In 2019, the Bank participated in meetings of the Monetary Affair Committee (MAC) of the East African Community, Macroeconomic and Financial Management Institute of Eastern and Southern Africa (MEFMI), Eastern and Southern Africa Anti-Money Laundering Group (ESAAMLAG), Community of African Banking Supervisors (CAB) workshops, attended supervisory colleges and participated in the ESAAMLAG mutual evaluation exercise.

Following enactment of the Microfinance Act, 2018, the Bank developed the following regulations: The Microfinance (Non Deposit Taking Microfinance Service Providers) Regulations, 2019; the Microfinance (Savings and Credit Cooperative Societies) Regulations, 2019 and the Microfinance (Community Microfinance Groups) Regulations, 2019. The Regulations were published in the Government Gazette in September 2019. In addition, as mandated by the Act, the Bank delegated its powers and functions over Tier 3 and Tier 4 microfinance service providers to Tanzania Cooperative Development Commission and Local Government Authorities, respectively. Notices of delegation were published in the Government Gazette in November 2019.

In addition, the Bank of Tanzania (Financial Consumer Protection) Regulations, 2019 were published in the Government Notice No. 884 in November 2019. The Regulations introduced a variety of protections to consumers of financial services in terms of how financial service providers offer, market and deal with consumer complaints. Further, the Foreign Exchange (Bureau de Change) Regulations, 2019 were published in the Government Notice No. 450 in June 2019. The new regulations repealed the Foreign Exchange (Bureau de Change) Regulations, 2015 and its amendments made in 2017.

#### **CHAPTER ONE**

# **OVERVIEW OF THE FINANCIAL SECTOR**

Bank of Tanzania supervises banks and financial institutions including mortgage finance and refinance companies, representative offices of foreign banks and financial leasing companies. In addition, the Bank supervises credit reference bureaus, bureaux de change, microfinance service providers and financial matters of social security schemes.

#### 1.1 Banking Institutions

During 2019, the number of banking institutions decreased to 51 from 53 in 2018 (Table 1.1). The decrease was on account of acquisition of UBL Bank Tanzania Ltd by Exim Bank (T) Limited and transfer of assets and liabilities of Bank M Tanzania Limited to Azania Bank Limited by the Bank of Tanzania. The acquisition was for the purpose of strengthening the existing bank network and expansion of market share, while the transfer was a resolution option to protect the interest of depositors and other creditors of Bank M Tanzania Limited and maintain the stability of the banking sector.

**Table 1.1: Categories of Banking Institutions** 

| Category                | 2015 | 2016 | 2017 | 2018 | 2019 |
|-------------------------|------|------|------|------|------|
| Commercial banks        | 36   | 38   | 38   | 40   | 38   |
| Development banks       | 2    | 2    | 2    | 2    | 2    |
| Microfinance banks      | 3    | 4    | 5    | 5    | 5    |
| Community banks         | 12   | 12   | 11   | 6    | 6    |
| Financial institutions1 | 3    | 3    | 3    | 0    | 0    |
| Total                   | 56   | 59   | 59   | 53   | 51   |

<sup>&</sup>lt;sup>1</sup>Source: Bank of Tanzania

#### 1.1.1 Branch Network

During the year under review, branch network continued to expand, dominated by large banks. The number of branches increased by 8.99 percent to 957 branches compared to 878 in 2018 attributed to measures taken by banks and financial institutions to enhance deposits mobilization and increase market share. The increase in the number of branches was in tandem with the

<sup>&</sup>lt;sup>1</sup> Since 2018 there was no financial institution following the merger of Twiga Bancorp and Tanzania Women Bank Plc with TPB Bank Plc and subsequent reclassification of the resultant bank as a commercial bank

number of employees, which increased by 1.16 percent to 17,939 as at the end of December 2019. It is worth noting that, most of the branches were concentrated in major urban centers, whereby five regions accounted for 53.50 percent of total operating branches (Table 1.2).

**Table 1.2: Distribution of Branch Network** 

| _             |      | Share in |      |      |      |           |
|---------------|------|----------|------|------|------|-----------|
| Regions       | 2015 | 2016     | 2017 | 2018 | 2019 | 2019      |
|               |      |          | _    |      |      | (Percent) |
| Dar Es Salaam | 263  | 273      | 277  | 286  | 290  | 30.30     |
| Arusha        | 51   | 57       | 56   | 61   | 68   | 7.11      |
| Mwanza        | 49   | 58       | 57   | 65   | 67   | 7.00      |
| Moshi         | 33   | 37       | 39   | 40   | 46   | 4.81      |
| Dodoma        | 27   | 29       | 32   | 39   | 41   | 4.28      |
| Others        | 305  | 356      | 360  | 387  | 445  | 46.50     |
| Total         | 728  | 810      | 821  | 878  | 957  | 100.00    |

Source: Bank of Tanzania.

#### 1.1.2 Market Share

Analysis of banks' market share indicated that ten largest banks dominated the market in 2019, which accounted for 72.20 percent of total assets, 72.98 percent of total loans and 74.50 percent of total deposits (Table 1.3). The dominance was on account of large customer base and wide branch network. Meanwhile, locally owned banks continued to hold more assets compared to foreign owned banks (Table 1.4).

**Table 1.3: Market Share for Ten Largest Banks** 

| Market Share     | Assets |        | Loans  |        | Deposits |        | Capital |        |
|------------------|--------|--------|--------|--------|----------|--------|---------|--------|
| Warket Share     | Dec-18 | Dec-19 | Dec-18 | Dec-19 | Dec-18   | Dec-19 | Dec-18  | Dec-19 |
| 10 Largest Banks | 70.41  | 72.21  | 70.24  | 72.94  | 73.01    | 74.49  | 60.49   | 59.01  |
| Others Banks     | 29.59  | 27.79  | 29.76  | 27.06  | 26.99    | 25.51  | 39.51   | 40.99  |

Source: Bank of Tanzania

**Table 1.4: Market Share of Local and Foreign Banking Institutions** 

| Market Share -               | Assets |        | Loans  |        | Deposits |        | Capital |        |
|------------------------------|--------|--------|--------|--------|----------|--------|---------|--------|
| Market Share -               | 18-Dec | 19-Dec | 18-Dec | 19-Dec | 18-Dec   | 19-Dec | 18-Dec  | 19-Dec |
| Local banking institutions   | 57.39  | 59.39  | 61.97  | 63.02  | 59.18    | 60.94  | 54.69   | 57.56  |
| Foreign banking institutions | 42.61  | 40.61  | 38.03  | 36.98  | 40.82    | 39.06  | 45.31   | 42.44  |

#### 1.1.3 Agent Banking

During the review period, agent banking continued to grow in terms of the number of agents as well as volume and value of transactions, which increased by more than 50 percent (Table 1.5). This was a reflection of increased effectiveness of agent banking in savings mobilization and expansion of bankable population.

**Table 1.5: Agent Banking Transactions** 

|                  |                  | Cash D     | Cash Wi              | thdrawals  |                      |
|------------------|------------------|------------|----------------------|------------|----------------------|
|                  | Number of Agents | Volume     | Value in TZS Billion | Volume     | Value in TZS Billion |
| 2018             | 18,827           | 18,034,023 | 10,278.30            | 9,784,192  | 3,070.48             |
| 2019             | 28,358           | 28,007,257 | 18,875.86            | 17,552,575 | 5,962.10             |
| Growth (percent) | 51               | 55         | 84                   | 79         | 94                   |

Source: Bank of Tanzania.

#### 1.2 Other Supervised Institutions

During the period under review, the Bank regulated and supervised other financial institutions, which include; mortgage finance companies, representative offices of foreign banks, bureaux de change, credit reference bureaus, financial leasing companies, microfinance service providers and social security schemes (financial matters).

#### 1.2.1 Mortgage Finance

Mortgage financing institutions continued to play a major role in facilitating mortgage lending by providing liquidity to banks or direct lending to the public. This contributed to an elongation of mortgage loans maturity consistent with objectives of establishing mortgage financing companies.

During the year under review, the Bank supervised mortgage institutions, namely, Tanzania Mortgage Refinancing Company (TMRC) and First Housing Finance (Tanzania) Limited. While the former provided wholesale finance to banks and financial institutions for mortgage on-lending to the public, the latter provided mortgage loans directly to borrowers.

#### 1.2.2 Representative Offices

Two representative offices of foreign banks namely, Export-Import Bank of Korea and Bank of China Limited, continued to play a role of public relations and liaison. The offices collected information, conducted market research and provided information on business opportunities

available in Tanzania to their parent banks. They also provided the necessary information to both existing and prospective clients in Tanzania, about financial products and services offered by parent banks.

# 1.2.3 Bureau de Change

Bureau de change services were offered by commercial banks and bureaux de change. During the period under review, there were five bureaux de change with 27 branches across the country, whereby three were located in Tanzania Mainland and two in Zanzibar. The exchange rate stability observed during the period was, to a great extent, due to close supervision of the retail foreign exchange market that was exercised by the Bank.

#### 1.2.4 Credit Reference Bureaus

As at the end of December 2019, there were two supervised credit reference bureaus namely, Creditinfo Tanzania Limited, and Dun and Bradstreet Credit Reference Bureau Tanzania Limited. The institutions were responsible for collecting, analyzing and providing credit information to different lending stakeholders, thereby facilitating credit underwriting process.

# 1.2.5 Financial Leasing Companies

During the period under review, the Bank supervised three financial leasing companies namely, Alios Finance Tanzania Limited, Equity for Finance Tanzania Limited and Salute Finance Limited. Financial leasing companies provided access to equipment financing without a need to provide collateral and make large upfront cash deposits.

#### 1.2.6 Microfinance Institutions

Bank of Tanzania was mandated to license, regulate and supervise microfinance service providers effective November 2019, following operationalization of the Microfinance Act, 2018. The overall objective of regulating microfinance business is to ensure proper market conduct and consumer protection, hence contributing to promotion of financial inclusion.

The microfinance service providers are categorized as Tier 1: Microfinance Banks; Tier 2: Non-deposit Taking Microfinance Service Providers; Tier 3: Savings and Credit Cooperative Societies; and Tier 4: Community Microfinance Groups.

# 1.2.7 Social Security Schemes

The Bank continued to regulate and supervise financial matters of social security schemes<sup>2</sup>. As at the end of December 2019, there were four mandatory social security schemes, namely, Public Sector Social Security Fund (PSSSF), National Social Security Fund (NSSF), National Health Insurance Fund (NHIF) and Workers Compensation Fund (WCF). PSSSF serves public servants, while NSSF serves members from the private sector. In addition, there were 10 supplementary schemes, of which five were independent supplementary schemes, while the remaining five were supplementary schemes imbedded in the mandatory social security schemes.

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<sup>&</sup>lt;sup>2</sup> Non-Financial Matters Are Regulated by Prime Minister's Office- Labor, Employment and Youth Development (PMO-LEYD).

#### **CHAPTER TWO**

#### PERFORMANCE OF THE FINANCIAL SECTOR

# 2.1 Banking Sector

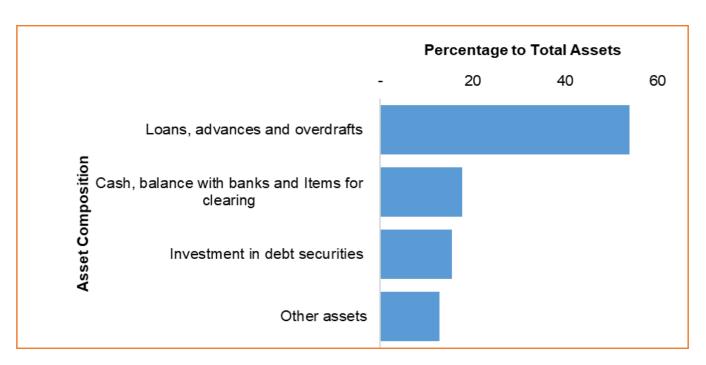
The banking sector remained profitable, adequately capitalized, with satisfactory level of liquidity and improved asset quality. The sector continued to grow in terms of deposits and assets, supported by favorable macroeconomic environment, and remained resilient to internal and external shocks.

#### 2.1.1Balance Sheet Structure

# i. Asset Composition

The major components of the banking sector assets were loans, advances and overdrafts which accounted for 53.93 percent; Cash, balance with banks and Items for clearing (17.74 percent); and investment in debt securities (15.58 percent). Other assets<sup>3</sup> accounted for 22.65 percent of total assets (Chart 2.1).

Chart 2.1: Asset Composition as at 31st December 2019

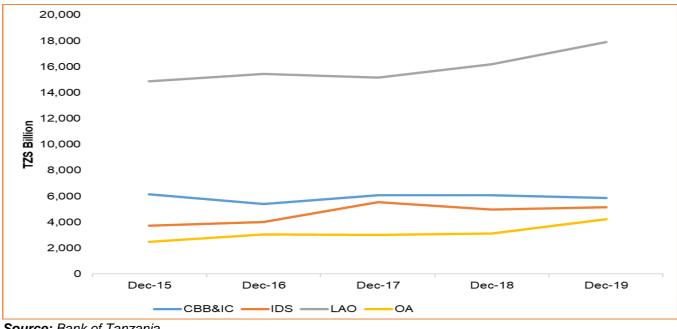


<sup>&</sup>lt;sup>3</sup> Other assets include cash, balance with other banks, commercial and other bills purchased or discounted, Equity investments, bank premises, furniture and equipment.

#### ii. Asset Growth

The sector's total assets grew by 9.15 percent to TZS 33,161.80 billion, mainly financed by an increase in deposits, borrowings and retained earnings. Loans, advances and overdrafts recorded a growth rate of 10.42 percent compared to 6.83 percent registered in 2018. The observed growth was attributed to favourable macroeconomic environment, the Bank's sustained accommodative monetary policy and other regulatory measures taken to support private sector's credit growth.

Balances with other banks, cash and items for clearing decreased by 3.43 percent in 2019 compared to 0.21 percent recorded in 2018. The decrease was associated with portfolio shift to more profitable investments such as loans, advances and overdrafts. Investment in debt securities increased by 4.04 percent compared to a decline of 10.52 percent recorded in 2018 (Chart 2.2).



**Chart 2.2: Growth of Major Components of Total Assets** 

Source: Bank of Tanzania

Notes:

#### iii. Earning Assets

Earning assets recorded an increase of 9.32 percent to TZS 26,435 billion in 2019, implying improved ability of the sector to generate income from operations. The ratio of earning assets to total assets remained broadly unchanged at around 80 percent, indicating that significant part of the sector's assets continued to be channeled to productive sectors of the economy (Table 2.1).

i. CBB&IC- Cash, Balance with other banks and Items for Clearing;

ii. IDS - Investment in debt securities;

iii. LAO - Loans, advances and overdrafts;

iv. OA - Other assets

**Table 2.1: Earning Assets Trend** 

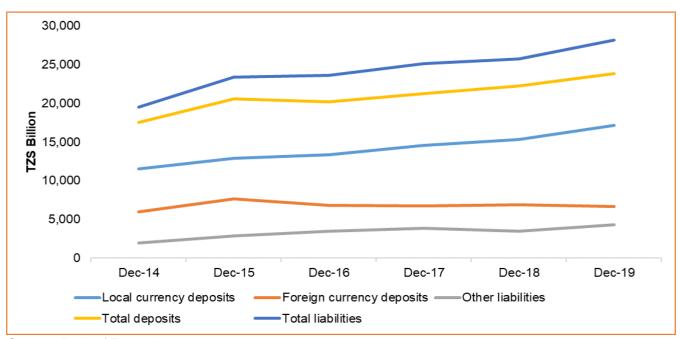
| Item   | 15-Dec | 16-Dec | 17-Dec | 18-Dec | 19-Dec |
|--|--------|--------|--------|--------|--------|
| Total Earning Assets                           | 21,466 | 22,117 | 23,506 | 24,179 | 26,435 |
| Total Assets                                   | 27,218 | 27,917 | 29,805 | 30,383 | 33,162 |
| Total Earning Assets to Total Assets (Percent) | 79     | 79     | 79     | 80     | 80     |

Source: Bank of Tanzania

# iv. Liability Structure

Total liabilities of the sector increased by 9.35 percent to TZS 28,135.42 billion, whereby deposits accounted for 84.66 percent of total liabilities. Local currency deposits increased by 11.75 percent to TZS 17,163.60 billion, while foreign currency deposits decreased by 3.11 percent to TZS 213.25 billion. The decrease was partly associated with general stability in the exchange rate and reduced use of foreign currency in domestic market (Chart 2.3).

**Chart 2.3: Liabilities Composition and Trend** 



Source: Bank of Tanzania

#### v. Capital Structure and Growth

During the year under review, total capital of the sector increased by 8.04 percent to TZS 5,026.39 billion (Table 2.2). The growth in capital was mainly on account of an increase in profitability recorded by banks during the period. The increase in capital signifies enhanced resilience of the sector to withstand shocks that may emanate from both internal and external environments.

**Table 2.2: Capital Structure and Trend** 

|                                  | 15-Dec   | 16-Dec   | 17-Dec   | 18-Dec   | 19-Dec   |
|----------------------------------|----------|----------|----------|----------|----------|
| Capital Items (Billions TZS)     |          |          |          |          |          |
| Share Capital                    | 1,485.87 | 1,710.54 | 1,919.53 | 2,097.64 | 2,171.87 |
| Retained Earnings                | 921.27   | 1,066.77 | 1,344.96 | 1,432.68 | 1,536.88 |
| Share Premium                    | 533.24   | 597.13   | 606.19   | 608.1    | 638.45   |
| Other Capital Items              | 861.33   | 922.18   | 779.97   | 513.87   | 679.19   |
| Total capital                    | 3,801.72 | 4,285.31 | 4,650.65 | 4,652.29 | 5,026.39 |
| Share of Total Capital (Percent) |          |          |          |          |          |
| Share Capital                    | 39.08    | 39.92    | 41.27    | 45.09    | 43.21    |
| Retained Earnings                | 24.23    | 24.89    | 28.92    | 30.8     | 30.58    |
| Share Premium                    | 14.03    | 13.93    | 13.03    | 13.07    | 12.7     |
| Other Capital items              | 22.66    | 21.52    | 16.77    | 11.05    | 13.51    |
| Growth Rate (Percent)            |          |          |          |          |          |
| Share Capital                    | 30.9     | 15.12    | 12.22    | 9.28     | 3.54     |
| Retained Earnings                | -4.96    | 15.79    | 26.08    | 6.52     | 7.27     |
| Share Premium                    | 107.15   | 11.98    | 1.52     | 0.32     | 4.99     |
| Other Capital Items              | 38.77    | 7.06     | -15.42   | -34.12   | 32.17    |
| Total Capital                    | 27.47    | 12.72    | 8.53     | 0.04     | 8.04     |

Source: Bank of Tanzania.

# 2.1.2 Composition and Growth of Off-Balance Sheet Items

As at the end of 2019, off-balance sheet items of the banking sector mainly included guarantees and indemnities comprising 53.84 percent, undrawn balances (21.10 percent) and letters of credit (18.32 percent). During the period under review, aggregate off-balance sheet items of the banking sector grew by 19.89 percent to TZS 7,394.06 billion compared to TZS 6,167.26 billion in 2018 (Table 2.3). The increase is attributed to participation of banking sector in trade finance and facilitation of Government strategic projects through guarantees. The off- balance sheet items accounted for 22.30 percent of the total assets compared to 20.30 percent recorded in the previous year.

**Table 2.3: Off-Balance Sheet Items** 

TZS billion

| Items                      | 15-Dec   | 16-Dec   | 17-Dec   | 18-Dec   | 19-Dec   | Share in<br>2019<br>(Percent) |
|----------------------------|----------|----------|----------|----------|----------|-------------------------------|
| Guarantees and indemnities | 961.48   | 1,256.77 | 1,856.31 | 2,829.15 | 3,981.03 | 53.84                         |
| Undrawn balances           | 1,482.45 | 1,745.44 | 1,274.18 | 1,715.19 | 1,560.10 | 21.1                          |
| Letters of Credit          | 1,408.40 | 1,225.23 | 1,271.79 | 1,262.65 | 1,354.49 | 18.32                         |
| Bills for Collection       | 90.02    | 106.52   | 169.63   | 273.9    | 358.23   | 4.84                          |
| Others                     | 195.94   | 251.84   | 244.04   | 87.24    | 153.9    | 2.08                          |
| Total                      | 4,138.29 | 4,585.78 | 4,815.94 | 6,167.26 | 7,394.06 | 100                           |
| Growth (Percent)           | 11.67    | 10.81    | 5.02     | 28.06    | 19.89    |                               |

Source: Bank of Tanzania.

# 2.1.3 Financial Soundness Indicators

Overall, performance of the banking sector remained satisfactory as reflected by Financial Soundness Indicators (Table 2.4).

**Table 2.4: Summary of Financial Soundness Indicators** 

Percent

|  | Dec-15 | Dec-16 | Dec-17 | Dec-18 | Dec-19 |
|--|--------|--------|--------|--------|--------|
| Capital adequacy                                 | 200 10 |        |        |        |        |
| Core capital to TRWA+OBSE                        | 16.92  | 17.02  | 18.41  | 16.20  | 17.04  |
| Core capital to total deposit                    | 14.24  | 16.09  | 16.54  | 16.19  | 17.16  |
| Total capital to TRWA+OBSE                       | 18.92  | 19.02  | 20.41  | 18.14  | 18.06  |
| Total capital to total assets                    | 12.03  | 12.98  | 13.10  | 13.26  | 13.06  |
| Liquidity  |        |        |        |        |        |
| FX liabilities to total liabilities              | 39.73  | 37.50  | 35.23  | 33.73  | 30.26  |
| Liquid assets to demand liabilities              | 37.25  | 35.81  | 40.27  | 35.22  | 32.14  |
| Liquid assets to total assets                    | 30.65  | 29.04  | 32.67  | 28.81  | 26.85  |
| Liquid assets to customer deposits               | 42.52  | 42.95  | 48.64  | 42.72  | 40.95  |
| Total loans to customer deposit                  | 78.76  | 86.07  | 81.14  | 85.07  | 88.24  |
| Earnings and profitability                       |        |        |        |        |        |
| Net interest margin to total income              | 66.72  | 52.87  | 51.99  | 55.48  | 56.32  |
| Non-interest expenses to total income            | 68.64  | 62.27  | 52.40  | 56.43  | 56.62  |
| Return on assets (ROA)                           | 2.49   | 2.09   | 1.15   | 1.04   | 1.86   |
| Return on equity (ROE)                           | 12.16  | 9.26   | 4.67   | 2.88   | 7.13   |
| Personnel expenses to non-interest expenses      | 43.72  | 44.32  | 44.57  | 45.25  | 48.23  |
| Asset quality                                    |        |        |        |        |        |
| Gross non-performing Loans to gross loans        | 7.88   | 10.27  | 11.90  | 10.51  | 9.58   |
| Large exposure to total capital                  | 139.61 | 138.76 | 131.39 | 142.80 | 171.40 |
| NPLs net of provisions to total capital          | 18.59  | 23.56  | 23.30  | 41.57  | 37.68  |
| Net loans and advances to total asset            | 54.62  | 55.28  | 50.87  | 53.31  | 53.93  |
| Sectoral distribution loans                      |        |        |        |        |        |
| Agriculture, fishing, hunting and forestry       | 8.05   | 7.26   | 7.30   | 7.16   | 9.64   |
| Building, construction and real estate           | 9.10   | 9.50   | 10.06  | 8.07   | 10.88  |
| Education, health and other services             | 12.88  | 13.47  | 13.64  | 8.36   | 5.61   |
| Electricity, gas and water                       | 5.02   | 5.40   | 3.70   | 4.14   | 2.95   |
| Financial intermediaries                         | 2.61   | 2.36   | 1.79   | 0.98   | 0.98   |
| Leasing  | 0.01   | 0.03   | 0.06   | 0.05   | 0.03   |
| Manufacturing                                    | 10.77  | 9.91   | 10.72  | 11.78  | 9.89   |
| Mining   | 1.65   | 1.92   | 1.71   | 2.16   | 2.18   |
| Personal loans                                   | 17.80  | 17.99  | 20.33  | 29.54  | 29.04  |
| Tourism, hotel and restaurants                   | 4.50   | 4.44   | 4.50   | 3.98   | 2.98   |
| Trade  | 19.78  | 20.58  | 20.22  | 18.46  | 16.15  |
| Transport & communication                        | 7.41   | 7.04   | 5.88   | 5.18   | 5.10   |
| Warehousing and storage                          | 0.13   | 0.10   | 0.09   | 0.14   | 0.07   |
| Sensitivity to market risk                       |        |        |        |        |        |
| FX denominated assets to total assets            | 34.79  | 31.01  | 29.94  | 29.96  | 27.31  |
| FX denominated liabilities to total liabilities  | 39.73  | 37.50  | 35.21  | 33.73  | 30.26  |
| Gain or loss on forex operations to total Income | 9.63   | 4.56   | 5.60   | 5.51   | 5.85   |
| Interest income to total income                  | 94.43  | 75.74  | 75.75  | 75.51  | 74.81  |
| Net open positions in FX to total capital        | 1.36   | -1.98  | 2.05   | 6.20   | 8.76   |

Source: Bank of Tanzania

# i. Capital Adequacy

During the period under review, the sector remained adequately capitalized. Core and total capital adequacy ratios stood at 17.04 percent and 18.06 percent compared to 16.20 percent and 18.14 percent in 2018, respectively. Both ratios were above the minimum legal requirements

of 10 percent and 12 percent for core and total capital, respectively. The increase in core capital adequacy ratio is partly explained by retention of profit and additional capital injection. The decrease in total capital adequacy ratio is ascribed to regulatory measure to remove one percent general provision requirement on unclassified loans. The measure was taken to enable banks and financial institutions to play a more active role in provision of credit to private sector.

# ii. Asset Quality

During the period under review, asset quality of the sector improved as depicted by a decrease in the ratio of Non-Performing Loans (NPLs) to Gross Loans to 9.58 percent compared with 10.51 percent recorded in the preceding year. The improvement was attributed to various measures taken by Bank of Tanzania, including requiring banks and financial institutions to enhance credit-underwriting standards and loan recovery efforts. Banks were also required to adhere to the Tanzania Banker's Association Code of Conduct to, among others, enhance staff integrity.

Loan portfolio continued to be diversified in various sub-sectors of the economy. Personal loans accounted for 29.04 percent of total loans, followed by Trade (16.15 percent), Building, Construction and Real estates (10.88 percent), Manufacturing (9.89 percent) and Agriculture (9.64 percent). The remaining sectors accounted for 24.40 percent of loan portfolio.

# iii. Earnings

During the period, the sector remained profitable as depicted by Return on Assets (ROA) and Return on Equity (ROE) ratios, which increased to 1.86 percent and 7.13 percent from 1.04 percent and 2.88 percent in 2018, respectively. The increase in profitability was driven by increase in interest income consistent with growth in loan portfolio, and decrease in interest expenses (Chart 2.4).

700 3.00 600 2.50 Return on Assets (Percentage) 500 2.00 **1ZS Billions** 300 1.50 1.00 200 0.50 100 0 0.00 2015 2016 2017 2018 2019 Profit before tax Return on Assets

**Chart 2.4: Earnings Trend** 

Source: Bank of Tanzania

# iv. Liquidity

The banking sector continued to maintain adequate liquidity levels well above the minimum regulatory requirement of 20 percent; the amount was sufficient to meet maturing obligations and fund growth in assets. During the period under review, the ratio of liquid assets to demand liabilities stood at 32.14 percent compared to 35.22 percent. The decline in liquidity ratio was attributed to change in portfolio mix in favour of loans, advances and overdrafts. The ratio of gross loans to total deposits increased to 88.24 percent in December 2019 from 85.07 percent reported in 2018, indicating that deposits remained the main source of funding.

# v. Sensitivity to Market Risk

As at the end of December 2019, the ratio of net open position to total capital increased to 8.76 percent from 6.2 percent reported in the preceding year, implying a moderate increase in banks' exposure to foreign exchange risk. The ratio of foreign currency denominated assets to total assets and foreign currency denominated liabilities to total liabilities stood at 27.31 percent and 30.26 percent compared to 29.96 percent and 33.73 percent in 2018, respectively. The decrease in the ratio was partly associated with general stability in the exchange rate and reduced use of foreign currency in the domestic market.

# 2.1.4 Digital Payment services

Banking institutions have been providing payment services using innovative digital platforms. Digital payment services have grown steadily in terms of value and volume of transactions, attributed to convenience and accessibility. In 2019, the value of transactions increased by 20.92 percent to TZS 99,117.23 billion from TZS 81,968.89 billion while volume of transactions increased by 39.29 percent to about 220 million from 158 million (Table 2.5).

It is worth noting that, digital payments have emerged as important platform for advancing financial inclusion. This is on account that, digital payments reduce the cost of providing financial services, and increase safety and convenience of using saving and payment products. Integrating digital payments into the economy of the country may address the critical issues of domestic resources mobilization. In addition, digitization of payments also drives inclusive economic growth and individual financial empowerment.

**Table 2.5: Trends in Digital Payment Channels** 

| Category                            | 2015        | 2016        | 2017        | 2018        | 2019        |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Value of transactions (TZS Billion) | 2013        | 2010        | 2017        | 2010        | 2013        |
| •                                   | 00 007 70   | 40, 400, 75 | F0 704 F0   | E4 074 04   | 50,000,00   |
| Internet Banking                    | 33,667.72   | 43,499.75   | 50,764.53   | 54,674.84   | 50,060.69   |
| Mobile (SMS) Banking                | 1,799.49    | 2,176.92    | 2,759.63    | 2,997.57    | 9,475.39    |
| Automated Teller Machines (ATMs)    | 9,230.84    | 9,438.18    | 9,724.50    | 9,767.55    | 10,452.67   |
| Point of Sales (POS)                | 2,348.78    | 4,125.85    | 7,609.50    | 14,528.93   | 29,128.48   |
| Total                               | 47,046.83   | 59,240.70   | 70,858.16   | 81,968.89   | 99,117.23   |
| Growth (Percent)                    | -           | 25.92       | 19.61       | 15.68       | 20.92       |
| Volume of transactions              |             |             |             |             |             |
| Internet Banking                    | 2,591,861   | 2,682,908   | 3,439,865   | 4,113,196   | 4,725,518   |
| Mobile (SMS) Banking                | 50,638,469  | 53,458,713  | 51,947,772  | 45,680,623  | 55,745,503  |
| Automated Teller Machines (ATMs)    | 62,213,097  | 66,542,327  | 66,089,912  | 73,212,484  | 72,858,358  |
| Point of Sales (POS)                | 4,228,133   | 10,375,247  | 19,889,517  | 34,811,983  | 86,495,030  |
| Total                               | 119,671,560 | 133,059,195 | 141,367,066 | 157,818,286 | 219,824,409 |
| Growth (Percent)                    | -           | 11.19       | 6.24        | 11.64       | 39.29       |
| Number of Machines                  |             |             |             |             |             |
| Automated Teller Machines (ATMs)    | 1,771       | 1,959       | 2,158       | 2,153       | 2071        |
| Point of Sales (POS)                | 8,441       | 13,751      | 14,300      | 24,386      | 34,502      |
| Total                               | 10,212      | 15,710      | 16,458      | 26,539      | 36,573      |
| Growth (Percent)                    | -           | 53.84       | 4.76        | 61.25       | 37.81       |

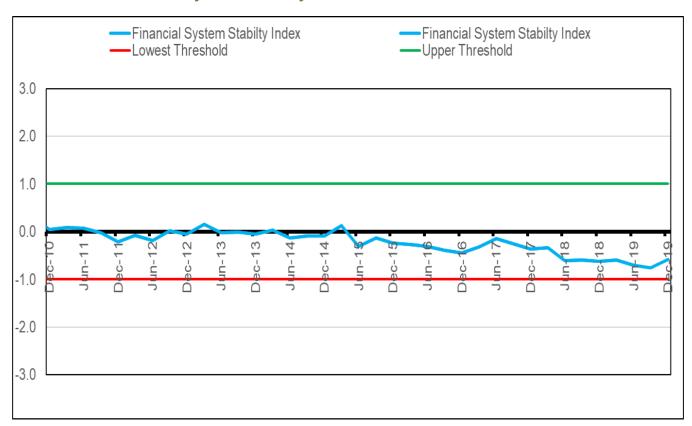
Source: Bank of Tanzania

# 2.1.5 Financial System Stability

The Bank assesses stability of the financial system, of which the banking sector is the main component. The assessment is conducted using Financial System Stability Index (FSSI), which

is an early warning indicator that measures stability of the financial system. The index uses financial market data and banking sector prudential indicators in measuring capital, assets quality, earnings and liquidity.

During the period under review, the assessment revealed that, the financial system remained stable and resilient to short term vulnerabilities. Results of the assessment indicated that, the stability index improved to -0.6 from -0.8 observed in 2018. The improvement was attributed to reduction of credit risk explained by a decline in NPLs ratio and increase in capital adequacy ratios (Chart 2.5).



**Chart 2.5: Financial System Stability Index** 

Source: Bank of Tanzania

#### 2.2 Other Supervised Institutions

#### 2.2.1 Credit Reference Operations

The credit reference bureaux operations continued to grow as reflected by increase in the number of borrowers and loan records submitted by banks and financial institutions to the Credit Reference Databank. The number of borrowers increased by 16.55 percent to 1,996,682, while loan records increased by 41.45 percent to 5,484,590. Further, the credit reference system improved in terms of data submission. As at the end of December 2019, non-bank credit

providers that shared credit information through credit reference bureaux were 99 compared to 94 recorded in the preceding year.

During the period under review, 54 out of 55 banks and financial institutions submitted information to the credit reference databank compared to 51 out 57 banks and financial institutions recorded in the preceding year. Efforts are under way to ensure that the remaining institution submits data to the credit reference databank.

Total number of credit reports sold increased by 7.76 percent to 627,803 in the year ended December 2019, from 582,571 recorded during the preceding year. Bank of Tanzania continued to sensitize banks and other lending institutions on the importance of using credit reference bureau services in assessing repayment behaviour of loan applicants, monitoring of borrowers and loan portfolios as an approach to mitigate credit risk and reduce NPLs.

#### 2.2.2 Bureaux De Change Operations

During the year, total foreign currency purchased by the bureaux de change amounted to USD 169,270,570.28 while foreign currency sold amounted to USD 89,935,488.74. The amount included USD 17,431,148.22 and USD 13,286,767.58 foreign currency purchased and sold in Zanzibar, respectively. The major sources of purchases were travelling abroad, which accounted for 77.29 percent followed by tourism accounted for 8.42 percent of total purchases.

The Bank undertook several measures to strengthen supervision of Bureaux de Change to enhance compliance with legal and regulatory requirements. The measures included revocation of licenses of bureaux de change which were not complying with governing laws and regulations, enhancing supervision function and revision of regulations governing the operations of bureaux de change. The measures contributed to stability of the shilling observed during the period.

#### 2.2.3 Financial Leasing

In 2019, total assets of financial leasing companies increased by 7.72 percent to TZS 108,577.62 million from TZS 101,738.65 million in 2018. The increase was attributed to profit made during the year. The major sources of funding of leasing companies were borrowings from banks and financial institutions amounting to TZS 63,950.85 million and shareholders' capital of TZS 27,578.04 million.

# 2.2.4 Social Security Schemes

In 2019, total assets of the social security schemes increased by 11.80 percent to TZS 12,776.07 billion from TZS 11,427.71 billion recorded in 2018. The increase was mainly on account of growth in contributions from members and income from investments. During the year,

contributions from members increased by 27.17 percent to TZS 1,038.63 billion from TZS 816.72 billion in 2018. Income from investment increased by 1.7 percent to TZS 321.4 billion, following a shift of investment to Government securities from real estate, thereby reducing schemes exposure to low returns in property market. Allocation of investment in Government securities increased to 37.1 percent from 35.8 percent observed in December 2018, while investment in real estate declined from 21.4 percent to 14.2 percent.

#### **CHAPTER THREE**

#### SUPERVISORY ACTIVITIES AND OTHER DEVELOPMENTS

The Bank continued to execute its role of licensing, regulating and supervising banks, financial leasing companies, bureaux de change, credit reference bureaus and microfinance services providers. In addition, the Bank supervised representative offices of foreign banks and mortgage finance and refinance companies. The above functions were carried out using powers provided under the Bank of Tanzania Act 2006, the Banking and Financial Institutions Act, 2006, the Foreign Exchange Act, 1992 and the Microfinance Act, 2018. Further, the Bank regulated and supervised financial matters of the social security schemes using powers stipulated under Social Security (Regulatory Authority) Act (Cap 135).

# 3.1 Licensing

During the period under review, Bank of Tanzania approved the acquisition of UBL Bank (Tanzania) Limited by Exim Bank (Tanzania) Limited. The acquisition intended to strengthen the existing network and expansion of market share within the country. Similarly, the Bank endorsed acquisition of EFC Tanzania Microfinance Bank Limited by Mwanga Community Bank Limited, and subsequent merger with Hakika Microfinance Bank Limited. As at the end of 2019, the acquisition and merger processes were in progress. It is expected that, the undertaken initiatives will result into stronger banks and enhance stability of the sector.

#### 3.2 Supervision

#### 3.2.1 Banking Institutions

The Bank continued to conduct risk-based supervision of banks and financial institutions. This included, determining risk profiles of banks and financial institutions, determining supervisory cycles and conducting on-site examinations and off-site surveillance. During the period, the Bank performed 21 full scope on-site examinations and 35 targeted examinations. Further, off-site surveillance was conducted using periodic regulatory returns and correspondences to monitor performance and compliance with prudential requirements. The Bank took prompt corrective actions to address anomalies identified during the examinations.

In the course of carrying out the supervision, the Bank transferred assets and liabilities of Bank M Tanzania Limited to Azania Bank Limited as a resolution option to protect the interest of depositors and other creditors.

#### 3.2.2 Credit Reference Operations

During the period under review, the Bank continued to supervise credit reference bureaus and administer credit reference databank. In 2019, the Bank conducted on-site examination of one credit reference bureau, analyzed quality of data submitted to the databank and continued to sensitize banks and other lending institutions on the importance of using credit reference bureaus' services in assessing repayment behavior of loan applicants, monitoring of borrowers and loan portfolios as an approach to mitigate credit risk and reduce NPLs.

# 3.2.3 Bureaux De Change

As at 31 December 2019, the Bank supervised five Bureaux de Change, three in Tanzania mainland and two in Zanzibar, with 27 outlets throughout the country. The outlets were distributed in zones as follows: Dar es Salaam & Coast Zone were 11, Northern Zone six, Central & Southern Zone three, Western & Lake Zone one and Zanzibar five.

The Bank undertook several measures to strengthen supervision of Bureaux de Change to enhance compliance with legal and regulatory requirements. The measures included enhancing supervision function, revision of regulations governing the operations of bureau de change and revocation of licenses of bureaux de change which were not complying with governing laws and regulations.

#### 3.2.4 Financial Leasing

During the period under review, the Bank continued to supervise three financial leasing companies. The Bank developed on-site examination procedures to facilitate effective on-site examinations and conducted on-site examination of one financial leasing company.

#### 3.2.5 Social Security Schemes

Bank of Tanzania continued to regulate and supervise financial matters of social security schemes as mandated under the Social Security (Regulatory Authority) Act, 2008 (as amended). During the period, the Bank conducted on-site examination of two social security schemes focusing on investments.

# 3.3 Regulatory and Supervisory frameworks

Following enactment of the Microfinance Act, 2018, the Bank developed the following microfinance regulations: The Microfinance (Non Deposit Taking Microfinance Service Providers) Regulations, 2019; the Microfinance (Savings and Credit Cooperative Societies) Regulations, 2019 and the Microfinance (Community Microfinance Groups) Regulations, 2019.

The Regulations were published in the Government Gazette in September 2019. In addition, as mandated by the Act, the Bank delegated its powers and functions over Tier 3 and Tier 4 microfinance service providers to Tanzania Cooperative Development Commission and Local Government Authorities, respectively. Notices of delegation were published in the Government Gazette in November 2019.

During the period, the Bank of Tanzania (Financial Consumer Protection) Regulations, 2019 were issued and published in the Government Notice No. 884 in November 2019. The Regulations introduced a variety of protections to consumers of financial services in terms of how financial service providers offer, market and deal with consumer complaints.

Meanwhile, the Bank reviewed the Foreign Exchange (Bureau de Change) Regulations, 2015 and came up with new regulations, which were published in the Government Notice No. 450 in June 2019. The key changes in the Regulations included removal of classes of bureau de change and enhancement of capital to TZS 1.00 billion from TZS 300.00 million.

Further, the Bank of Tanzania, in collaboration with Tanzania Insurance Regulatory Authority, developed Bancassurance Guidelines for Banks and Financial Institutions, 2019. The Guidelines provide guidance for approving and supervising banks intending to engage in insurance business.

During the period, the Bank issued various circulars to banks and financial institutions, as part of discharging oversight functions, including complying with international standards. The Bank issued the following circulars:

- i. Statutory Minimum Reserve (SMR). The circular was issued on 29<sup>th</sup> May 2019 in which the Bank:
  - a. reduced the SMR rate to 7 percent from 8 percent;
  - b. increased flexibility to banks in maintaining SMR averaging to 20 percent from 10 percent; and
  - c. provided relief on SMR requirement to banks with widely spread branch network in order to support financial inclusion.
- ii. Changes in regulatory and prudential requirements, issued on 3<sup>rd</sup> July 2019 in order to enable banks and financial institutions to play a more active role in the development of national economy, especially provision of credit to private sector. In that regard, the Bank of Tanzania:

- a. excluded investment in computer software in computation of regulatory capital;
- abolished requirement for one percent general provision on unclassified loans;
   and
- c. allowed inclusion of Government securities of all maturity bands in computation of regulatory liquidity requirement, subject to application of haircuts to be determined by the Bank.

# 3.4 Establishment of Secured Transaction Law and Collateral Registry

During the period, the Bank in collaboration with the Ministry of Finance and Planning and Attorney General's Chambers, reviewed and incorporated stakeholders' comments in the draft concept paper regarding establishment of a Secured Transactions Law and centralized Collateral Registry. The proposed framework will ensure unique recognition and valuation of movable properties for use as collaterals against borrowing, broaden access to credit, secure lending and deter multiple pledges of collaterals. As at the end of December 2019, the concept paper was awaiting submission to the cabinet for consideration and endorsement.

#### 3.5 Tanzania Bankers' Association Code of Conduct

The Bank of Tanzania, in collaboration with the Tanzania Bankers Association Limited, developed and launched the Code of Conduct to ensure strict adherence to best banking practices and continued commitment to ethical conduct and professional standards by its members and their employees. It is expected that, adherence to the code of conduct will enhance integrity in the banking sector.

#### 3.6 Capacity Building

The Bank continued to build capacity of its employees in the areas related to financial sector supervision, aimed at enhancing regulatory and supervisory capacity. During the period, the Bank's staff attended group and individual trainings, attachments to other supervisory authorities, seminars and workshops, as well as supervisory colleges.

#### **CHAPTER FOUR**

#### REGIONAL AND INTERNATIONAL COOPERATION

Cooperation with regional and international community is important for development of the financial sector. The Government of Tanzania is a member of regional and international bodies including East African Community (EAC), African Union (AU) and Southern African Development Community (SADC). The country's participation in regional as well as international fora is noted in the Monetary Affairs Committee (MAC) under the EAC; the Association of African Central Banks (AACB) under the AU; the Committee of Central Bank Governors (CCBG) under the SADC and the Eastern and Southern Africa Anti-Money Laundering Group (ESAAMLAG).

There are a number of protocols with issues relating to the banking sector, which have been signed and ratified by the Government. The protocols, among others, require Member States to harmonize their policies, laws and systems pertaining to the financial sector. The Government continued to enhance and strengthen participation in international fora and cooperation with international bodies to take advantage of their facilities, resources and experiences.

In 2019, the Bank continued to participate in regional and international fora, focusing on areas within its supervisory mandate. The Bank participated in the MAC meetings, Community of African Banking Supervisors workshops/seminars, Macroeconomic and Financial Management Institute of Eastern and Southern Africa (MEFMI) meetings and attended supervisory colleges. Meanwhile, the Bank participated in the ESAAMLAG meetings and mutual evaluation exercise.

#### **4.1 The Monetary Affairs Committee Meetings**

The main task of the Committee regarding the financial sector is to coordinate efforts by the EAC Partner States Central Banks towards regional financial integration, focusing on harmonization of financial systems, stability and supervision. In 2019, the Bank participated in various MAC meetings, notably:

i. The 23<sup>rd</sup> ordinary meeting, which was held in Rwanda on 30<sup>th</sup> July 2019 to deliberate on the progress of implementation of the preceding MAC meeting directives. The meeting noted, among other things, progress made by Central Banks in harmonization of rules and practices governing financial sector supervision. In addition, the meeting emphasized the need of developing a framework for identification of Domestic Systemically Important Banks (D-SIBs), Crisis Management Frameworks and convergence criteria for the Cross-border Crisis Management Framework with the main objective of enhancing resilience to shocks;

- ii. The meeting of MAC sub-committee on Banking Supervision and Financial Stability organized by the Bank in Arusha in May 2019. The meeting deliberated on EAC Central Banks self-assessment regarding compliance with Basel Core Principles (BCPs). The meeting resolved to continue addressing identified gaps to comply with BCPs to ensure that, the banking sector in the region is effectively regulated and supervised to foster safety and stability of the sector; and
- iii. The meeting of MAC sub-committee on Banking Supervision and Financial Stability organized by the Bank in Arusha in October 2019. The meeting reviewed the progress made by EAC Partner States' Central Banks in implementation of harmonization of the supervisory rules and practices, and noted that significant progress had been made towards harmonization.

# 4.2 Community of African Banking Supervisors

The Bank participated in the workshop on the challenges encountered during the implementation of Basel II and III. The workshop was organized in July 2019 by the South African Reserve Bank, on behalf of the Community of African Banking Supervisors. The workshop enabled participants to share experiences on practical challenges faced by central banks in implementing Basel II and III.

# 4.3 Macroeconomic and Financial Management Institute of Eastern and Southern Africa

The Bank participated in a meeting on implementation of modern ways of forward looking supervision. The meeting was organized by the Macroeconomic and Financial Management Institute of Eastern and Southern Africa in October 2019 in Botswana. The meeting deliberated on proportional implementation of Basel standards for non-Basel committee member countries. The aim of proportional implementation is to customize international standards to align with the local environment thereby strengthening banking supervision.

# 4.4 Supervisory Colleges

The Bank of Tanzania participated in supervisory colleges to enhance understanding of risks facing cross-border banking groups and sharing of information with home supervisors for effective supervision. Supervisory colleges entail sharing of group risk assessment, financial condition and major issues of supervisory concerns to ensure effective supervision of banks by home and host regulators. Supervisory college attended were organized by Reserve Bank of South Africa for Stanbic Bank Limited (Standard Bank Group), Barclays Bank Tanzania and

National Bank of Commerce Limited (Absa Group); and Central Bank of Nigeria for United Bank of Africa Limited.

# **4.5 ESAAMLG Meetings**

In 2019, the Bank of Tanzania continued to participate in ESAAMLG activities, including the 38<sup>th</sup> ESAAMLG Taskforce held in Swaziland from 30<sup>th</sup> August to 6<sup>th</sup> September 2019. The meeting discussed mutual evaluation report of Malawi and progress of the post evaluation implementation of FATF Standards in evaluated member countries.

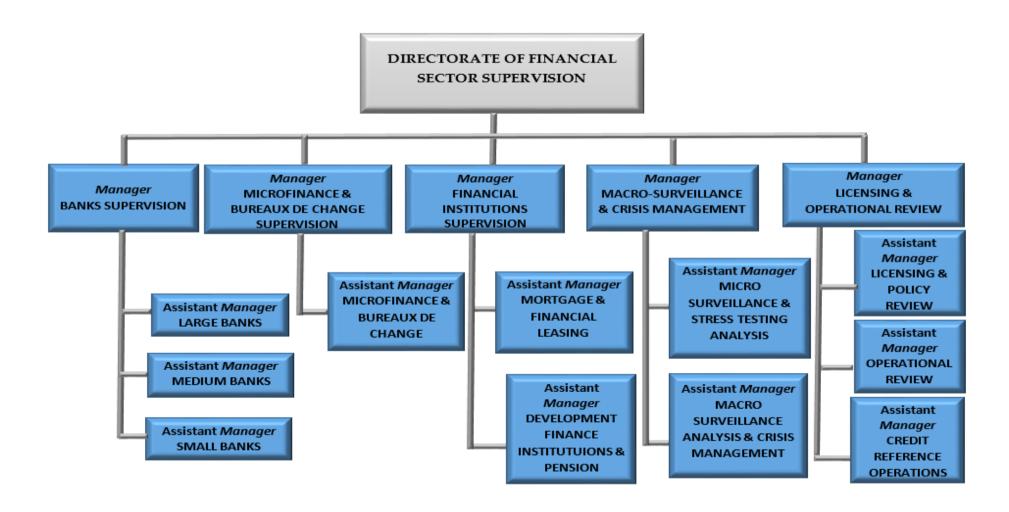
#### 4.6 Mutual Evaluation Exercise

In 2019, the country underwent the second mutual evaluation by the ESAAMLAG on anti-money laundering and combating financing of terrorism. The objective of the evaluation was to assess the country's actions taken to address the risks emanating from designated terrorists or terrorist organizations and analyze the level of compliance with the Financial Actions Task Force (FATF) recommendations and effectiveness of a country's Anti-Money Laundering and Combating Financing of Terrorism (AML/CFT) system. By the end of the year, preparation of the evaluation report was in progress.

The Bank continues to strengthen supervisory actions to ensure that banks mitigate risks associated to Money Laundering/ Terrorism Financing.

#### **APPENDICES**

Appendix I: Directorate of Financial Sector Supervision Organization Structure



Appendix II: Consolidated Balance Sheet of the Banking Sector

(TZS Millions)

| S/No | Particulars  | 2015       | 2016       | 2017       | 2018       | 2019       |
|------|--|------------|------------|------------|------------|------------|
| 1    | Cash   | 960,799    | 909,954    | 1,183,743  | 1,213,859  | 1,378,915  |
| 2    | Balance with Bank of Tanzania                                  | 3,300,419  | 3,000,479  | 3,147,277  | 2,788,791  | 2,599,961  |
| 3    | Balance with other banks and financial institutions            | 1,830,370  | 1,462,631  | 1,701,700  | 2,035,188  | 1,846,043  |
| 4    | Cheques and items for clearing                                 | 72,116     | 44,702     | 46,527     | 53,955     | 58,162     |
| 5    | Investments in debt securities                                 | 3,720,542  | 4,030,345  | 5,548,492  | 4,964,661  | 5,165,125  |
| 6    | Interbank loans receivables                                    | 891,764    | 1,016,242  | 904,810    | 792,990    | 1,285,199  |
| 7    | Loans, advance and overdraft(net)                              | 14,865,800 | 15,432,176 | 15,160,390 | 16,195,698 | 17,884,030 |
| 8    | Commercial and other bills purchased or discounted             | 28,773     | 15,962     | 22,882     | 26,813     | 66,235     |
| 9    | Customers liabilities for acceptance                           | 8,534      | 47,359     | 55,490     | 71,292     | 87,144     |
| 10   | Equity investments   | 128,704    | 159,669    | 167,797    | 163,776    | 188,325    |
| 11   | Claims on the treasury   | 0          | 0          | 0          | 0          | 0          |
| 12   | Bank premises, furniture and equipment                         | 573,414    | 735,253    | 784,446    | 822,282    | 970,337    |
| 13   | Other property and assets owned                                | 12,266     | 41,458     | 56,401     | 55,914     | 61,970     |
| 14   | Inter-branch float items                                       | 107,581    | 114,511    | 6,462      | 132        | 496.025921 |
| 15   | Other assets   | 717,260    | 906,567    | 1,018,516  | 1,197,656  | 1,569,861  |
| 16   | Total assets   | 27,217,968 | 27,917,309 | 29,804,935 | 30,383,007 | 33,161,803 |
| 17   | Deposit liabilities other than banks                           | 19,620,562 | 18,878,404 | 20,038,215 | 20,487,222 | 21,745,154 |
| 18   | Special deposit account  | 291,099    | 313,358    | 322,523    | 644,288    | 1,106,926  |
| 19   | Deposit from Banks and Financial Institution                   | 649,437    | 961,712    | 921,773    | 1,095,504  | 966,028    |
| 20   | Bankers Cheques and Draft Issued                               | 19,845     | 20,610     | 39,856     | 23,927     | 12,862     |
| 21   | Payments orders/transfers payable                              | 38,114     | 9,863      | 8,099      | 4,145      | 9,341      |
| 22   | Borrowings   | 1,601,754  | 2,273,970  | 2,574,798  | 2,146,697  | 2,439,154  |
| 23   | Subordinated debts   | 343,375    | 323,369    | 286,493    | 373,243    | 363,589    |
| 24   | Accrued Taxes and Other Expenses Not Paid                      | 311,150    | 401,147    | 419,280    | 394,317    | 448,739    |
| 25   | Unearned Income and Other Deferred Credits                     | 63,215     | 82,226     | 94,016     | 72,928     | 129,810    |
| 26   | Outstanding Acceptance & Executed By or for Account of the Ban | 16         | 11,238     | 22,067     | 71,292     | 51,033     |
| 27   | Inter-branch float items                                       | 13,551     | 6,446      | 8,345      | 979        | 4,553      |
| 28   | Other liabilities  | 464,128    | 349,660    | 418,822    | 416,178    | 858,226    |
| 29   | Total liabilities  | 23,416,246 | 23,632,002 | 25,154,287 | 25,730,721 | 28,135,415 |
| 30   | Total capital  | 3,801,721  | 4,285,307  | 4,650,647  | 4,652,285  | 5,026,388  |
| 31   | Paid up-share capital  | 1,485,872  | 1,624,543  | 1,919,529  | 2,097,641  | 2,171,871  |
| 32   | Other capital accounts   | 2,315,849  | 2,574,766  | 2,731,118  | 2,554,645  | 2,854,517  |
| 33   | Total Liabilities and Capital                                  | 27,217,968 | 27,917,309 | 29,804,935 | 30,383,007 | 33,161,803 |

Appendix III: Consolidated Income Statement of the Banking Sector

(TZS Millions)

| S/N | Particulars                          | 2015      | 2016      | 2017      | 2018      | 2019      |
|-----|--------------------------------------|-----------|-----------|-----------|-----------|-----------|
| 1   | Interest income                      | 2,464,853 | 2,932,227 | 3,001,142 | 2,897,232 | 2,937,303 |
| 2   | Interest expenses                    | 706,124   | 901,412   | 941,658   | 768,564   | 726,065   |
| 3   | Net interest income                  | 1,758,728 | 2,030,815 | 2,059,484 | 2,128,668 | 2,211,238 |
| 4   | Bad debts written off                | 28,095    | 29,649    | 65,909    | 58,527    | 42,331    |
| 5   | Provision for bad and doubtful debts | 152,232   | 363,379   | 528,931   | 531,644   | 345,151   |
| 6   | Non-interest income                  | 868,715   | 908,835   | 926,051   | 910,631   | 950,954   |
| 7   | Non-interest expenses                | 1,791,615 | 1,998,933 | 2,075,411 | 2,165,218 | 2,223,319 |
| 8   | Operating income                     | 655,501   | 547,688   | 296,280   | 283,890   | 551,391   |
| 9   | Non-core credits/charges             | 20,661    | 25,902    | 34,627    | 29,036    | 38,150    |
| 10  | Extraordinary credits and charges    | -126      | -2,751    | 0         | -142      | 0         |
| 11  | Net income/ (loss) before income tax | 676,036   | 570,839   | 330,908   | 312,785   | 589,541   |
| 12  | Income tax provision                 | 225,278   | 213,423   | 121,987   | 191,990   | 253,211   |
| 13  | Net income / (loss) after income tax | 450,758   | 357,416   | 208,921   | 133,897   | 344,842   |

Appendix IV: Geographical Distribution of Bank Agents

| S/N | Geographical Area | 2015  | 2016  | 2017   | 2018   | 2019   | Growth in<br>2019<br>(Percent) |
|-----|-------------------|-------|-------|--------|--------|--------|--------------------------------|
| 1   | Arusha            | 282   | 418   | 768    | 1,390  | 2,358  | 70%                            |
| 2   | Coast             | 74    | 135   | 274    | 494    | 668    | 35%                            |
| 3   | Dar es Salaam     | 1,166 | 1,707 | 3,167  | 5,968  | 9,358  | 57%                            |
| 4   | Dodoma            | 180   | 340   | 629    | 951    | 1,558  | 64%                            |
| 5   | Geita             | 35    | 63    | 97     | 175    | 285    | 63%                            |
| 6   | Iringa            | 103   | 212   | 309    | 533    | 705    | 32%                            |
| 7   | Kagera            | 87    | 148   | 269    | 452    | 636    | 41%                            |
| 8   | Katavi            | 17    | 34    | 56     | 97     | 95     | -2%                            |
| 9   | Kigoma            | 40    | 56    | 100    | 198    | 286    | 44%                            |
| 10  | Kilimanjaro       | 90    | 192   | 407    | 746    | 1,198  | 61%                            |
| 11  | Lindi             | 40    | 80    | 133    | 228    | 312    | 37%                            |
| 12  | Manyara           | 46    | 106   | 196    | 310    | 333    | 7%                             |
| 13  | Mara              | 78    | 149   | 235    | 407    | 538    | 32%                            |
| 14  | Mbeya             | 158   | 397   | 827    | 1,165  | 1,585  | 36%                            |
| 15  | Morogoro          | 133   | 269   | 547    | 927    | 1,344  | 45%                            |
| 16  | Mtwara            | 67    | 102   | 206    | 382    | 474    | 24%                            |
| 17  | Mwanza            | 276   | 399   | 757    | 1,347  | 2,189  | 63%                            |
| 18  | Njombe            | 47    | 103   | 249    | 411    | 604    | 47%                            |
| 19  | Rukwa             | 39    | 73    | 153    | 213    | 285    | 34%                            |
| 20  | Ruvuma            | 50    | 108   | 192    | 326    | 394    | 21%                            |
| 21  | Shinyanga         | 87    | 146   | 259    | 443    | 686    | 55%                            |
| 22  | Simiyu            | 32    | 75    | 88     | 131    | 212    | 62%                            |
| 23  | Singida           | 41    | 56    | 136    | 272    | 359    | 32%                            |
| 24  | Songwe            | О     | О     | О      | 181    | 258    | 43%                            |
| 25  | Tabora            | 56    | 108   | 186    | 330    | 535    | 62%                            |
| 26  | Tanga             | 53    | 95    | 208    | 425    | 584    | 37%                            |
| 27  | Pemba             | 6     | 59    | 35     | 29     | 65     | 124%                           |
| 28  | Unguja            | 16    | 46    | 182    | 296    | 454    | 53%                            |
|     | Total             | 3,299 | 5,676 | 10,665 | 18,827 | 28,358 | 51%                            |

Appendix V: Geographical Distribution of Branches and ATMs

| C/N | Geographical Area — |      | Ві   | ranches |      |      | ATMs  |       |       |       |       |  |
|-----|---------------------|------|------|---------|------|------|-------|-------|-------|-------|-------|--|
| S/N |                     | 2015 | 2016 | 2017    | 2018 | 2019 | 2015  | 2016  | 2017  | 2018  | 2019  |  |
| 1   | Arusha              | 51   | 57   | 54      | 61   | 68   | 82    | 142   | 142   | 146   | 141   |  |
| 2   | Coast               | 12   | 11   | 11      | 11   | 14   | 14    | 40    | 41    | 41    | 40    |  |
| 3   | Dar es Salaam       | 263  | 273  | 275     | 286  | 290  | 1034  | 787   | 829   | 811   | 758   |  |
| 4   | Dodoma              | 27   | 29   | 32      | 39   | 41   | 49    | 70    | 87    | 90    | 93    |  |
| 5   | Geita               | 10   | 11   | 11      | 14   | 19   | 3     | 17    | 22    | 22    | 22    |  |
| 6   | Iringa              | 13   | 17   | 17      | 18   | 20   | 39    | 42    | 46    | 48    | 47    |  |
| 7   | Kagera              | 16   | 21   | 20      | 25   | 27   | 37    | 43    | 52    | 53    | 53    |  |
| 8   | Katavi              | 3    | 2    | 2       | 3    | 4    | 3     | 4     | 6     | 5     | 7     |  |
| 9   | Kigoma              | 8    | 11   | 10      | 13   | 13   | 34    | 25    | 25    | 27    | 27    |  |
| 10  | Kilimanjaro         | 33   | 37   | 39      | 40   | 46   | 62    | 78    | 102   | 88    | 83    |  |
| 11  | Lindi               | 10   | 9    | 10      | 10   | 13   | 19    | 18    | 24    | 26    | 25    |  |
| 12  | Manyara             | 11   | 15   | 15      | 20   | 19   | 5     | 34    | 37    | 38    | 31    |  |
| 13  | Mara                | 15   | 20   | 20      | 21   | 24   | 32    | 42    | 46    | 48    | 46    |  |
| 14  | Mbeya               | 41   | 39   | 39      | 36   | 46   | 38    | 98    | 91    | 93    | 90    |  |
| 15  | Morogoro            | 30   | 32   | 34      | 36   | 40   | 20    | 82    | 86    | 91    | 94    |  |
| 16  | Mtwara              | 17   | 23   | 23      | 18   | 21   | 21    | 40    | 40    | 43    | 42    |  |
| 17  | Mwanza              | 49   | 58   | 57      | 65   | 67   | 46    | 124   | 121   | 125   | 123   |  |
| 18  | Njombe              | 10   | 14   | 13      | 14   | 17   | 14    | 25    | 24    | 25    | 24    |  |
| 19  | Rukwa               | 6    | 8    | 8       | 7    | 8    | 28    | 16    | 16    | 16    | 13    |  |
| 20  | Ruvuma              | 12   | 15   | 14      | 15   | 18   | 21    | 31    | 34    | 35    | 33    |  |
| 21  | Shinyanga           | 19   | 23   | 23      | 25   | 28   | 17    | 44    | 52    | 49    | 46    |  |
| 22  | Simiyu              | 6    | 4    | 4       | 6    | 7    | 3     | 11    | 9     | 8     | 9     |  |
| 23  | Singida             | 8    | 11   | 11      | 13   | 15   | 12    | 24    | 26    | 26    | 27    |  |
| 24  | Songwe              | 0    | 10   | 11      | 15   | 13   | 0     | 0     | 18    | 18    | 18    |  |
| 25  | Tabora              | 16   | 16   | 16      | 18   | 21   | 23    | 40    | 43    | 45    | 41    |  |
| 26  | Tanga               | 20   | 24   | 24      | 27   | 27   | 36    | 49    | 68    | 56    | 54    |  |
| 27  | Pemba               | 3    | 1    | 3       | 4    | 8    | 15    | 7     | 9     | 9     | 11    |  |
| 28  | Unguja              | 19   | 19   | 19      | 18   | 23   | 64    | 52    | 62    | 62    | 72    |  |
|     | Total               | 728  | 810  | 815     | 878  | 957  | 1,771 | 1,985 | 2,158 | 2,144 | 2,070 |  |

# Appendix VI: Directory of Supervised Institutions

| S/N | Commercial Banks                               | S/N | Commercial Banks                                 |
|-----|--|-----|--|
| 1   | Absa Bank (Tanzania) Limited                   | 20  | Equity Bank (Tanzania) Limited                   |
| 2   | AccessBank (Tanzania) Limited                  | 21  | First National Bank (Tanzania) Limited           |
| 3   | African Banking Corporation (Tanzania) Limited | 22  | Guaranty Trust Bank (Tanzania) Limited           |
| 4   | Akiba Commercial Bank Plc.                     | 23  | Habib African Bank Limited                       |
| 5   | Amana Bank Limited                             | 24  | I & M Bank (Tanzania) Limited                    |
| 6   | Azania Bank Limited                            | 25  | International Commercial Bank (Tanzania) Limited |
| 7   | Bank of Africa (Tanzania) Limited              | 26  | KCB Bank (Tanzania) Limited                      |
| 8   | Bank of Baroda (Tanzania) Limited              | 27  | Letshego Bank (T) Limited                        |
| 9   | Bank of India (Tanzania) Limited               | 28  | Mkombozi Commercial Bank Plc.                    |
| 10  | Canara Bank (Tanzania) Limited                 | 29  | Mwalimu Commercial Bank Plc.                     |
| 11  | China Commercial Bank Limited                  | 30  | National Bank of Commerce Limited                |
| 12  | China Dasheng Bank Limited                     | 31  | National Microfinance Bank Plc.                  |
| 13  | Citibank (Tanzania) Limited                    | 32  | NIC Bank (Tanzania) Limited                      |
| 14  | Commercial Bank of Africa (Tanzania) Limited   | 33  | Peoples' Bank of Zanzibar Limited                |
| 15  | CRDB Bank Plc.                                 | 34  | Stanbic Bank (Tanzania) Limited                  |
| 16  | DCB Commercial Bank Plc.                       | 35  | Standard Chartered Bank (Tanzania) Limited       |
| 17  | Diamond Trust Bank (Tanzania) Limited          | 36  | TIB Corporate Bank Limited                       |
| 18  | Ecobank (Tanzania) Limited                     | 37  | TPB Bank Limited                                 |
| 19  | Exim Bank (Tanzania) Limited                   | 38  | United Bank for Africa (Tanzania) Limited        |
|     | Community Banks                                |     | Microfinance Banks                               |
| 1   | Kilimanjaro Cooperative Bank Limited           | 1   | EFC Tanzania Microfinance Bank Limited           |
| 2   | Maendeleo Bank Plc.                            | 2   | Finca Microfinance Bank Limited                  |
| 3   | MUCOBA Bank Plc.                               | 3   | Hakika Microfinance Bank Limited                 |
| 4   | Mwanga Rural Community Bank Limited            | 4   | Vision Fund Tanzania Microfinance Bank Limited   |
|     | Community Banks                                |     | Microfinance Banks                               |
| 5   | Tandahimba Community Bank Limited              | 5   | Yetu Microfinance Bank Plc                       |
| 6   | Uchumi Commercial Bank Limited                 |     | Credit Reference Bureaus                         |
|     | Development Banks                              | 1   | Credit Info Tanzania Limited                     |
| 1   | TIB Development Bank Limited                   | 2   | Dun & Bradstreet Credit Bureau Tanzania Limited  |
| 2   | Tanzania Agricultural Development Bank Limited |     | Financial Leasing Companies                      |

|   | Representative Offices                      | 1  | Alios Finance Tanzania Limited        |
|---|---|----|---------------------------------------|
| 1 | The Export-Import Bank of Korea Limited     | 2  | Equity for Tanzania Limited (EFTA)    |
| 2 | Bank of China Limited                       | 3  | Salute Finance Limited                |
|   | Mortgage Finance Companies                  |    | Bureau De Change                      |
| 1 | Tanzania Mortgage Refinance Company         | 1  | Posta Bureau De Change                |
| 2 | First Housing Finance (Tanzania) Limited    | 2  | Amazing Bureau De Change              |
|   | Mandatory Social Security Schemes           | 3  | Unimoni Bureau De Change              |
| 1 | Public Service Social Security Fund (PSSSF) | 4  | Rafiki Bureau De Change               |
| 2 | National Health Insurance Fund (NHIF)       | 5  | Union Bureau De Change                |
| 3 | National Social Security Fund (NSSF)        |    | Supplementary Social Security Schemes |
| 4 | Workers Compensation Fund (WCF)             | 6  | ELCT Retirement Scheme                |
|   | Supplementary Social Security Schemes       | 7  | Tumaini Pension Fund                  |
| 1 | MSD Wekeza (PSSSF)                          | 8  | PUMA Energy Provident Fund            |
| 2 | TANAPA Group Endowment Fund (PSSSF)         | 9  | BOT Staff Benefits Fund               |
| 3 | Voluntary Savings Retirement scheme(VSRS)   | 10 | Tanzania Portland Staff Pension Fund  |
| 4 | PSSSF, LAPF DC                              |    |                                       |
| 5 | WOTE scheme                                 |    |                                       |

# Appendix VII: List of Audit Firms Registered to Audit Banks and Financial Institutions

| S/N | Name of Audit Firm                                     | S/N | Name of Audit Firm             |
|-----|--|-----|--------------------------------|
| 1   | Ashvin Solanki & Company                               | 12  | Mekonsult                      |
| 2   | Auditax International                                  | 13  | Mhasibu Consultants            |
| 3   | Baker Tilly Dgp & Co                                   | 14  | Nexia Sj Tanzania              |
| 4   | Bdo East Africa  | 15  | Pricewaterhousecoopers         |
| 5   | Claritas International                                 | 16  | Rsm Ashvir                     |
| 6   | Cooperative Audit And Supervision Corporation (COASCO) | 17  | Tac Associates                 |
| 7   | Deloitte & Touche                                      | 18  | Tanna Sreekumar Grant Thornton |
| 8   | Ernest & Young   | 19  | Trion & Co                     |
| 9   | Globe Accountancy Services                             | 20  | Wiscon Associates              |
| 10  | Innovex Auditors                                       | 21  | Klsa Associates                |
| 11  | Kpmg   |     |                                |

# Appendix VIII: Calendar of Major Events

| SN  | Major Events in 2019 Calendar Year   | Dates                     |
|-----|--|---------------------------|
| 1.  | Bank of Tanzania (Financial Consumer Protection) Regulations, 2019 were published in the Government Notice No. 884 dated 22 <sup>nd</sup> November 2019.   | 22 <sup>nd</sup> Nov 2019 |
| 2.  | The Bank delegated its powers and functions over Tier 3 microfinance service providers to Tanzania Cooperative Development Commission via Government Notice No. 887 on 22 <sup>nd</sup> November 2019 and powers and functions over Tier 4 microfinance service providers to Local Government Authorities via Government Notice No. 888 on 22 <sup>nd</sup> November 2019. | 22 <sup>nd</sup> Nov 2019 |
| 3.  | The Minister of Finance and Planning published government notice to officiate the implementation of the <i>Microfinance Act, 2018</i> that was enacted in November 2018.   | 1 <sup>st</sup> Nov 2019  |
| 4.  | Following acquisition of UBL Bank Tanzania Limited by Exim Bank Tanzania Limited, Bank of Tanzania revoked business licence no. CBA 00054 that was initially issued to UBL Bank Tanzania Limited in June 2013.   | 31st Oct 2019             |
| 5.  | Tanzania Bankers Association Limited launched the Code of Conduct that was intended to ensure strict adherence to best banking practices and continued commitment to ethical conduct and professional standards by all its members and their employees in order to foster TBA's core values namely integrity, professionalism, customer-centricity, unit and teamwork.     | 19 <sup>th</sup> Sep 2019 |
| 6.  | The Microfinance (Non-Deposit Taking Microfinance Service Providers) Regulations, 2019 were published in the Government Notice No. 679 dated 13 <sup>th</sup> September 2019.  | 13 <sup>th</sup> Sep 2019 |
| 7.  | The Microfinance (Community Microfinance Groups) Regulations, 2019 were published in the Government Notice No. 678 dated 13 <sup>th</sup> September 2019.  | 13 <sup>th</sup> Sep 2019 |
| 8.  | The Microfinance (Savings and Credit Cooperative Societies) Regulations, 2019 were published in the Government Notice No. 675 dated 13 <sup>th</sup> September 2019.   | 13 <sup>th</sup> Sep 2019 |
| 9.  | The Foreign Exchange (Bureau de Change) Regulations, 2019 were published in the Government Notice No. 450 dated 7 <sup>th</sup> June 2019, which impliedly repealed the Foreign exchange (Bureau de Change) Regulations, 2015 (as amended).  | 7 <sup>th</sup> Jun 2019  |
| 10. | Bank of Tanzania issued <i>Bancassurance Guidelines for Banks and Financial Institutions, 2019</i> that came into effect from 16 <sup>th</sup> May 2019. The Guidelines were intended to facilitate regulation and supervision of Bancassurance business in Tanzania.  | 16 <sup>th</sup> May 2019 |
| 11. | Bank of Tanzania in collaboration with the International Finance Cooperation launched a national credit reporting awareness and financial literacy campaign in Dar es Salaam.  | 6 <sup>th</sup> Feb 2019  |
| 12. | Bank of Tanzania revoked the banking business license no. CBA 00060 (that was reissued to Bank M Tanzania Plc on 31st May 2016) and transferred its assets and liabilities to Azania Bank Limited effective from 15th January 2019.  | 15 <sup>th</sup> Jan 2019 |